

## **OIC INTERNATIONAL BUSINESS CENTRE SDN BHD**

### **POSITION: INTERNATIONAL SALES EXECUTIVE**

#### **Job Responsibilities:**

The International sales Executive position is responsible for marketing and selling the 7th Muslim World Biz Event. The individual will be responsible for sourcing, contacting customers, establishing needs, presenting our product, providing proposals, and following up to ensure participation in the event.

The role is working across an established events portfolio selling exhibition stand space and sponsorship opportunities to an international client base.

Dealing with senior managers/directors within in large organizations, candidates will need to have excellent face to face experience and be able to build long lasting client relationships.

In order to qualify for the role candidates need to have solid sales experience, ideally within organizing Event and Conference

We are looking for experienced and confident international sales executives with the ability to approach international and local business in order to sign them up to our exhibition and conference packages.

You need to be able to think out the box in order to get to the person who makes the decisions as we need sales closed quickly and professionally.

This is an excellent opportunity for driven and ambitious sales professionals.

#### **Requirements:**

- Candidates must possess at least a Diploma or Degree in any related field
- 2+ years of proven sales experience and results in event sales or similar industry.
- Fresh Graduates are welcomed

#### **Skills:**

- Personable character
- Strong negotiator
- Confident communication and presenter
- Ambition and determination to succeed
- Dedication and commitment to achieve results
- Proactive approach to work
- Team player
- Persuasive and articulate